

SUPPLIER SCORE CARD

Supplier	
Name	Pennar Industries Ltd
code:	110552

Supplier Management		
Name	Phone No	email
Mr. Ch. Anantha Reddy	9848048664	char@pennarindia.com
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VECV Interactive Team			
Name	Phone No	email	Function
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P S Gambhir	9981509661	psgambhir@vecv.in	Procurement
Anoop Kant Dubey	7898917297	akdubey2@vecv.in	Supplier Upgradation

SCORE DETAILS	
Date :	May-13
Result :	70
Due date to send improvement plan to VECV:	10 Days after receipt of Score Card

GRADE DEFINITION :	
> 85%	Premium supplier
85% - 80%	Class 1 Supplier
80% - 60%	Acceptable with Minor Effort
60% - 50%	Immediate improvement (Moderate Effort)
RED ALERT	
Less than 50%	Improve immediately with action plan (Management Involvement)

Month	AVG-2012	Jan-13	Feb-13	Mar-13	Apr-13	May-13	June-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
Score	78	79	73	72	75	70							
Trend %													

SCORE MATRIX

Parameters	Overall Score		Sub Parameters	Individual Score		
	Weightage	Actual		Target	Actual	
Quality	40%	38%	Certification	TS		
			DOL	100%		
			Incoming/Line Rejection PPM	100		
			Warranty / Field Failure PPT	0		
Cost	30%	20%	Cost Reduction Target	5% Cumulative basis (Jan-13 To Dec-13) (>0-<2%=1, 2%-3%=2, 3%-4%=3, 4%-5%=4,>5%=5)		
			Inco Terms : FOR	FOR/CFR= 5 EXW = 1		
			Payment Terms	Small & Medium	Large Scale	LME
				>=45 days = 5 >=30 days = 3 < 30 days = 1	>=90 days = 5 >=60 days = 4 >=45 days = 3 >=30 days = 2 < 30 days = 1	5
Delivery Precision	25%	10%	Premium Freight :- Normal	Normal- As per agreed norms= 5 Expedite through Train more than 1 time or even single time by Air = 1		
			Shortage list compliance	>=90% = 5 >=75% = 3 < 75% = 1		
			W/H & Safety stock norms	>=7 days = 5 >=4 days = 3 < 4 days = 1		
			Spares indent execution (part wise)	>=95% = 5 >=90% = 4 >=85% = 3 >=80% = 2 < 80% = 1		
Other	5%	1%	Supplier Portal WSN/ASN adherence (EDI)	>=90% = 5 >=85% = 4 >=80% = 3 >=75% = 2 < 75% = 1		